|  | 2023 Budget | 2023 Actual | $2024$ <br> Budget |  |  |  |  |
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| REVENUE |  |  |  |  |  |  |  |
| Donor Contributions |  |  |  |  |  |  |  |
| Sustainers | \$102,000 | \$108,389 | \$132,000 |  |  |  |  |
| Under \$100 | \$27,000 | \$27,754 | \$36,000 |  |  |  |  |
| \$100-\$500 | \$25,000 | \$13,971 | \$16,800 |  |  |  |  |
| Over \$500 | \$8,000 | \$17,454 | \$21,600 |  |  |  |  |
| Total Donor Contributions | \$162,000 | \$167,568 | \$206,400 |  |  |  |  |
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| Other Contributions |  |  |  |  |  |  |  |
| Merchandise Sales | \$10,000 | \$9,060 | \$13,200 |  |  |  |  |
| Total Other Contributions | \$10,000 | \$9,060 | \$13,200 |  |  |  |  |
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| TOTAL REVENUE (excluding Bequest \& ANM) | \$172,000 | \$176,628 | \$219,600 |  |  |  |  |
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| Total Revenue (including Bequest and ANM) | \$172,000 | \$223,681 |  |  |  |  |  |
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| Expenses (Income-generating) |  |  |  |  |  |  |  |
| Fundraising | \$11,700 | \$10,000 | \$20,000 |  |  |  |  |
| Merchandise | \$8,900 | \$6,047 | \$6,500 |  |  |  |  |
| Total Expenses (Income-generating) | \$23,100 | \$16,047 | \$26,500 |  |  |  |  |
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| Net revenue after income-generating expenses | \$148,900 | \$160,581 | \$193,100 |  |  |  |  |
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| Committee and Caucus Expenses |  |  |  |  |  |  |  |
| Ballot Access | \$20,000 | \$34,231 | \$30,000 |  |  |  |  |
| CCC | \$10,000 | \$7,620 | \$10,000 |  |  |  |  |
| Media | \$400 | \$394 | \$2,000 |  |  |  |  |
| Credentials |  |  |  |  |  |  |  |
| Fundraising* |  |  |  | *See row 19 |  |  |  |


| International |  |  | \$1,750 |  |  |  |  |
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| Merchandise* |  |  |  | *See row 20 |  |  |  |
| Peace Action |  |  | \$750 |  |  |  |  |
| Presidential Campaign Support |  |  |  |  |  |  |  |
| Latinx |  |  |  |  |  |  |  |
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| National Women's |  |  |  |  |  |  |  |
| Lavender |  |  |  |  |  |  |  |
| Youth Eco-Socialists |  |  |  |  |  |  |  |
| Outreach + Campaign materials | \$5,000 | \$753 | \$2,000 |  |  |  |  |
| Communications Stipends* | \$2,880 | \$1,236 | \$1,400 | *See budget narrative |  |  |  |
| Total Committee and Caucus Expenses | \$38,280 | \$44,234 | \$47,900 |  |  |  |  |
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| Personnel Expenses |  |  |  |  |  |  |  |
| Salary + Taxes | \$87,187 | \$103,697 | \$107,000 |  |  |  |  |
| Healthcare | \$8,760 | \$10,137 | \$10,000 |  |  |  |  |
| IRA | \$2,000 | \$1,975 | \$2,000 |  |  |  |  |
| Workers comp | \$200 | \$1,870 | \$2,000 |  |  |  |  |
| Total Personnel | \$98,147 | \$117,680 | \$121,000 |  |  |  |  |
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| Operations |  |  |  |  |  |  |  |
| Stripe, Paypal, Basys, Bank fees | \$7,500 | \$9,325 | \$10,500 |  |  |  |  |
| Various Software - under \$500 annually | \$4,000 | \$6,908 | \$7,500 |  |  |  |  |
| NationBuilder (Annual + Fees)* | \$9,000 | \$9,432 | \$10,000 |  |  |  |  |
| NB Add-ons and Elections Database | \$1,100 | \$0 | \$500 |  |  |  |  |
| Pair - Server and Listserves, domains | \$5,000 | \$5,650 | \$7,200 |  |  |  |  |
| Zoom + addons | \$786 | \$600 | \$650 |  |  |  |  |
| Adobe Cloud | \$600 | \$660 | \$700 |  |  |  |  |
| PO Box | \$500 | \$460 | \$500 |  |  |  |  |
| Mail Forwarding+Postage+Priority mail | \$300 | \$306 | \$350 |  |  |  |  |
| Payroll Processing (ADP fees) | \$400 | \$400 | \$400 |  |  |  |  |
| Total Operations | \$27,075 | \$33,741 | \$38,300 |  |  |  |  |
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| Total Expenses | \$186,602 | \$211,702 | \$233,700 |  |  |  |  |
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| Excess revenue over expenses | -\$14,602 | -\$35,074 | -\$14,100 |  |  |  |  |
| Unrestricted Reserve funds* |  |  | \$15,000 | *See budget narrative |  |  |  |
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